

EXPERTISE

BIO

Jesse specializes in the marketing, sales and acquisitions of industrial and commercial properties throughout the greater Los Angeles area. Jesse has been with the Major Properties for over ten years and has been awarded Salesman of the Year on two occasions, making him the youngest to win this award in the company's 58 year history. Jesse graduated with Honors from the University of California Los Angeles, with a Bachelor of Arts in Communication Studies, and he also completed real estate courses at the Anderson School of Business. He has also acquired a small portfolio of industrial properties which he has re-positioned, stabilized, and now manages. This process gives him a unique insight and ability to relate with his clients, identify opportunities, and help advise them. His extensive skills include: working with owners by identifying, analyzing, and then catering to his client's specific needs. His marketing techniques include targeting, researching, and contacting prospective clients, while also utilizing real estate specific programs and canvassing the Downtown Los Angeles area. Jesse is very active and committed to building long lasting partnerships with his clients by demonstrating his hard work ethic and utilizing his strong negotiating skills. Jesse is a licensed California Real Estate Agent and will be happy to provide references upon request. In his free time, Jesse enjoys hiking with his dog Prince, spending time with family, traveling overseas, and giving back to the community. Jesse was President of the Guardians (The Young Men's Division), a non-profit organization that supports and raises money for the Los Angeles Jewish Health Organization.



JESSE MCKENZIE

Senior Vice President
Major Properties

Achievements:



Salesman of the Year 2017



Salesman of the Year 2020



Salesman of the Year 2023



Salesman of the Year 2024



Salesman of the Year 2025

Team McKenzie



RECENT TRANSACTIONS

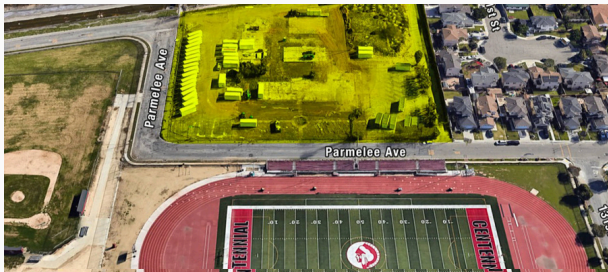
Jesse McKenzie



801 S Grand Ave Glendora, CA 91740
7,440 SF Building Sold: \$3,450,000.00



217 W 6th St Los Angeles, CA 90014
21,299 SF Building Sold: \$2,250,000



2320 N Parmelee Ave Compton, CA 90222
189,344 SF of Land Sold: \$5,000,000.00



5440 Alhambra Ave Los Angeles, CA 90032
5,200 SF Building Sold: \$1,495,000



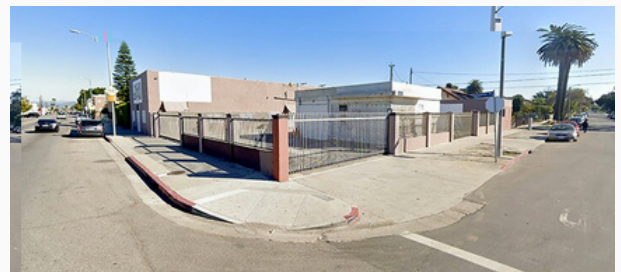
416-422 E Pico Blvd Los Angeles, CA 90015
11,000 SF Building Sold: \$2,825,000



8230-8244 Norwalk Blvd, Whittier, CA 90606
16,150 SF Building Sold: \$4,512,000



1043-1047 Santee St Los Angeles, CA 90015
42,325 SF Building Sold: \$9,650,000



4624 S Normandie Ave Los Angeles, CA 90037
6,199 SF Building Sold: \$1,550,000

RECENT TRANSACTIONS

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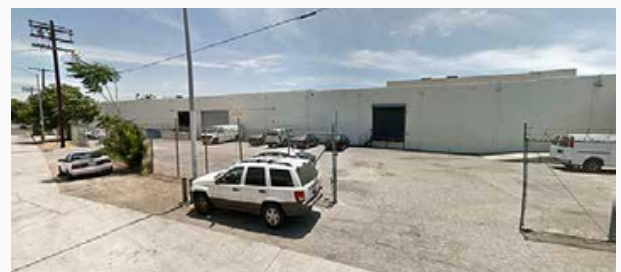
3317 N Mission Rd, Los Angeles 90031
15,858 SF Industrial Building Sold: \$3,625,000



1443 E 4th St, Los Angeles 90033
25,200 SF Industrial Building Leased



3225 W Washington Blvd, Los Angeles 90019
11,368 SF Building Sold: \$3,016,372



300 S Anderson St, Los Angeles 90033
27,000 SF Building: Leased



1536 S Alameda St, Los Angeles 90021
11,000 SF Building Leased



4026-B Wards Rd, Lynchburg, VA 24502 19,235
SF Building Sold: \$3,800,000 (7% Cap)



Beverly Hills Development Site Off
Market Discussions: \$120,000,000



2652-2658 W Pico Blvd, Los Angeles 90006
11,500 SF Building Sold: \$4,100,000

RECENT TRANSACTIONS

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1203 N Soto St, Los Angeles 90089 20,000 SF
Service Station Sold: \$5,000,000



1147 Wall St, Los Angeles 90015 14,800 SF 2-
Story Building Sold: \$2,600,000



2313 Charlotte St, Los Angeles 90033 13-Unit
Apartment Building Sold: \$2,250,000



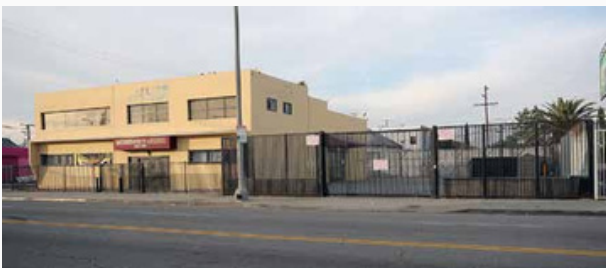
1601 S Hope St, Los Angeles 90015 75,000
SF Building: Lease Being Finalized



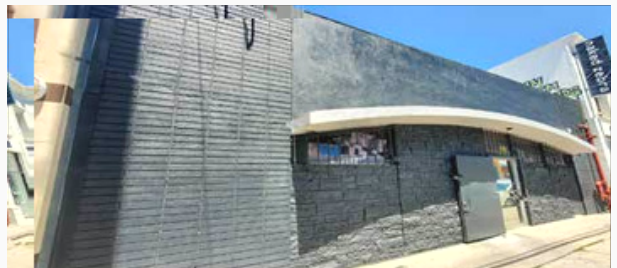
23501 S Avalon Blvd, Carson 90745
25,000 SF Supermarket Leased



1551 E Washington Blvd, Los Angeles 90021
9,690 SF of Land Sold: \$1,500,000



2059-2065 Venice Blvd, Los Angeles 90006 5,530
SF Commercial Building Sold: \$2,500,000



755 E Pico Blvd, Los Angeles 90021
15,600 SF Building Sold for \$1,650,000

SIGNIFICANT SALE TRANSACTIONS

Address	Type	Sq. Ft.	Result	Sold Price
14928 Oxnard St	Retail/Warehouse	18,000	Sold	\$5,775,000
624 Hilgard Ave	Student Housing	11,187	Sold	\$6,600,000
2800 S Santa Fe Ave	Industrial	29,110	Sold	\$7,000,000
8950 W Olympic Blvd	Retail/Office	29,000	Sold	\$35,100,000
11660 Tuxford St	Industrial Land	300,900	Sold	\$40,000,000
3100 E Florence Ave	Commercial Land	38,647	Sold	\$4,000,000
8840 W Olympic Blvd	Office/Retail	6,980	Sold	\$14,500,000
6464 Santa Monica Blvd	Office/Retail	21,900	Sold	\$5,000,000
906-920 E 6th St	Mixed-Use	22,419	Sold	\$5,875,000
1120-1140 Venice Blvd	Industrial	65,870	Sold	\$9,250,000
2093 W Washington Blvd	Industrial	17,352	Sold	\$6,550,000
1441 Boyd St	Industrial	19,960	Sold	\$5,700,000
316 N Juanita Ave	Land	84,289	Sold	\$16,300,000
2515 S Broadway	Industrial	20,984	Sold	\$7,350,000
733 E 60th St	Industrial	40,000	Sold	\$5,900,000
3012-3024 N Main St	Land	143,748	Sold	\$8,250,000
828 S Main St	Commercial	9,400	Sold	\$5,000,000
6341 Arizona Circle	Industrial	14,957	Sold	\$7,000,000
6409 Gayhart St	Industrial	61,914	Sold	\$9,450,000
150 W Carob St	Industrial	26,050	Sold	\$5,035,000
4350 Temple City Blvd	Industrial	164,286	Sold	\$8,000,000
1202-1208 S Mateo St	Industrial	20,500	Sold	\$6,765,000
5907 W Pico Blvd	Mixed-Use	26,000	Sold	\$10,000,000
1601-1611 S Main St	Retail/Residential	30,504	Sold	\$6,800,000
1023-1031 S Broadway	Office	240,678	Sold	\$50,000,000
1403 E Washington Blvd	Industrial	42,000	Sold	\$6,940,299
1000 S Santa Fe Ave, LA	Soho House	62,000	Sold	\$18,500,000
447 S Hewitt St, LA	Live/Work	12,000	Sold	\$5,700,000
1301 S Main St	Retail Investment	30,740	Sold	\$7,260,000
6677 Santa Monica Blvd, LA	Mixed-Use	256,217	Sold	\$99,000,000
4121 S Alameda St	Industrial	55,000	Sold	\$7,900,000
640-660 Alameda St, LA	Development	112,510	Sold	\$8,750,000
4121 S Alameda St, LA	Industrial	55,000	Sold	\$8,000,000
1000 N Highland Ave, LA	Office	29,140	Sold	\$9,300,000